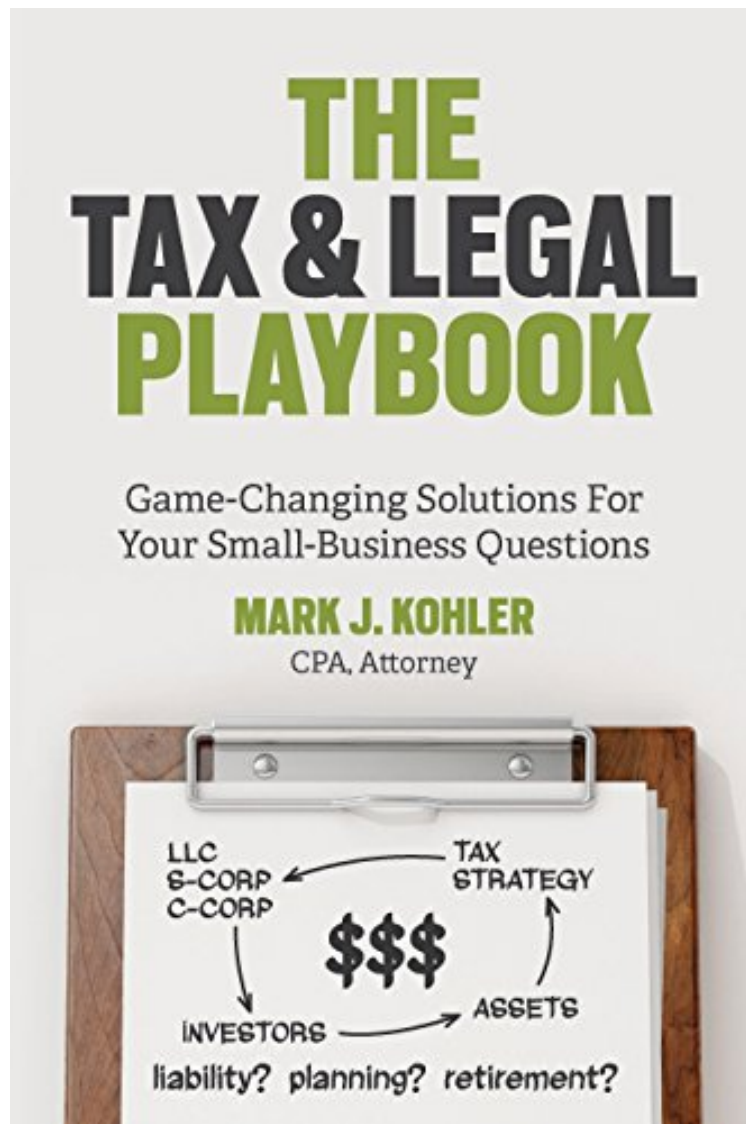


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# The Tax and Legal Playbook: Game-Changing Solutions to Your Small-Business Questions

Mark J. Kohler

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book has a section on employing family. It even positions this as one of the most important and advantageous strategies. I think this section is about 5 pages and doesn't talk at all about the spouse, only kids. There is sooooo much more to talk about that isn't covered. Sandy Botkin's book is a lot more mature when it comes to tax strategies. This book is strong in general legal guidance which is important. Thus, if you want to do this right, you're going to have to read 3 books: This one, Botkin's book, and Nolo's books about small business taxes (example: Deduct It). Overall, this is a good book and should be required reading. It's a little shallow in places, but still important. 15 of 16 people found the following review helpful. Highly Recommend By Scott Kaiserman I used to feel fearful and intimidated by this type of information, until I came across Mark Kohler. He explains tax and legal strategies in a way that is not only instructive, but also entertaining. I mean, isn't this stuff supposed to be boring? The fact is, taxes are one of the largest expenses we will ever have, and asset protection is becoming more and more critical in today's legal environment. Thank you, Mark Kohler for showing me that it's not only how much you make, but how much you keep. I not only highly recommend this book, but I also bought 20 copies because I believe everyone MUST read it. 2 of 2 people found the following review helpful. Informative By Customer I just started my own S Corp and newbie in this field and found this book to be informative and easy to read! I will definitely implement some of the author's suggestions and will be sharing this book with all my women entrepreneurs!

The Tax and Legal Playbook: Strategies that Save You Time and Money CPA and Attorney Mark J. Kohler answers the leading tax and legal questions facing small business owners, across all stages of business, and delivers a comprehensive playbook of clear-cut truths, thought-provoking advice, and underutilized solutions to save you time, money, and heartache. You can read this book straight through or as a reference guide reading the chapters as needed to answer the questions as they arise. You'll come away wiser and better equipped to make the best decisions for your business, your family, and yourself. Covers: The ins and outs behind fundamental business decisions Underutilized tax and legal strategies that can save you thousands Picking the right legal entity for your business Common legal scams and deceptions to avoid Protecting your assets and planning for retirement Issues are illustrated with entertaining, real-world examples

Mark has done it again! He has produced a book on difficult tax and legal topics that is both interesting and easy to read. A guide that will save you time and money. Thank you, Mark! SHARON LECHTER, co-author of Rich Dad Poor Dad As entrepreneurs we are constantly bombarded with challenges the rest of the economy is not facing. The Tax Legal Playbook gave me specific solutions to my business problems. I am sure it will do the same for you. WOODY WOODWARD, personal business coach and author of Your Emotional Fingerprint Business owners need expert tax and legal advice. That is why you need Mark Kohler! He is an expert on these matters, and his content is outstanding. ERIC LOFHOLM, master sales trainer and author of How to Sell in the New Economy Mark's ability to integrate the tax planning into a family structure and paying children for legitimate business services is invaluable. He can save families thousands of dollars in taxes! LORI MACKEY, author, national speaker, and president of Prosperity4Kids, Inc.