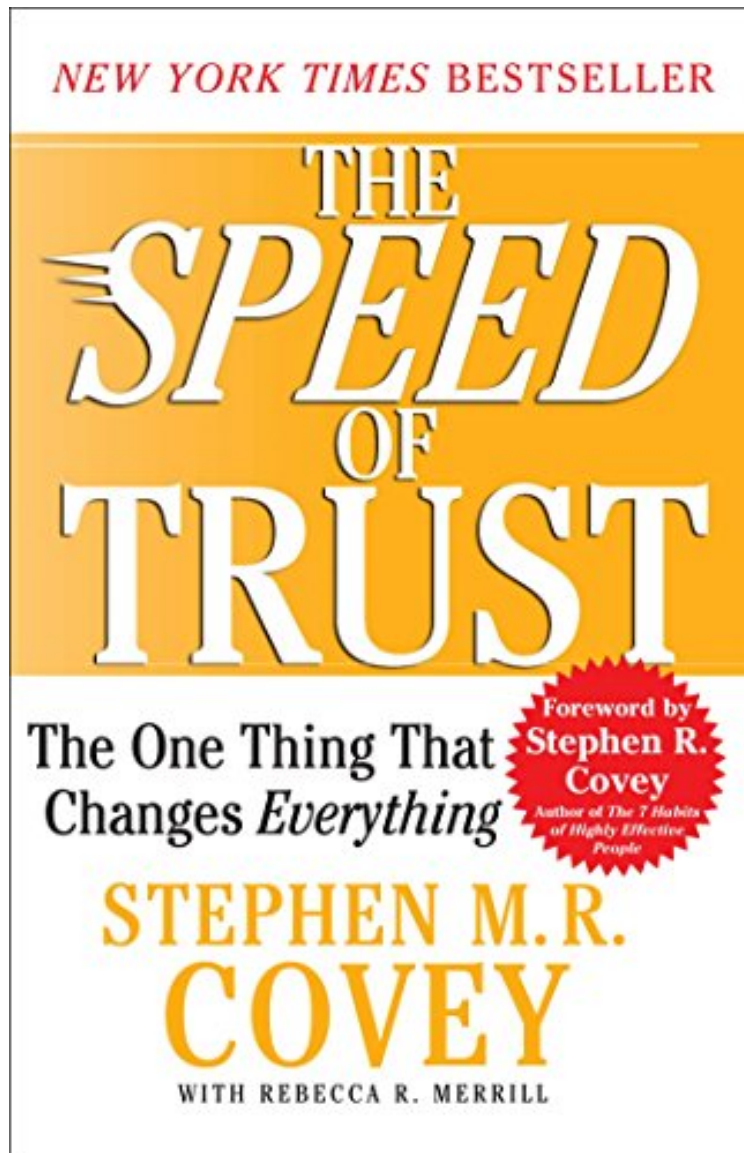


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## The SPEED of Trust: The One Thing that Changes Everything

Stephen M.R. Covey

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**Stephen M.R. Covey : The SPEED of Trust: The One Thing that Changes Everything** before purchasing it in order to gauge whether or not it would be worth my time, and all praised The SPEED of Trust: The One Thing that Changes Everything:

0 of 0 people found the following review helpful. Trust is an issueBy WilliamsI didn't enjoy hearing the book because it appears that some section were skipping or it appeared to sound like a broken record. (I do not feel that it was the kindle app on the iPad, but maybe the quality of recording).This is on the required reading for my doctoral program for educational leadership, administration, and policy but a lot of the example were geared towards the business and

financial world. Some examples were geared towards family and some towards the educational world. My take away are the four cores of credibility and thirteen behaviors of high-trust. I will definitely re-read this book and dive deeper into the cores and behaviors as I make connections with other educational books. 0 of 0 people found the following review helpful. An Organizational Book that says something all the rest do not. By common woman A very good discussion of how organizations can build mutual trust where there was little. An explanation how a lack of trust costs organizations in unnecessary documentation, redundant work, and the inability to make decisions. 1 of 1 people found the following review helpful. I Believe! By Mark Gilbert I was first introduced to this book and concept at work, at IMflash in Lehi, Utah. I figured, okay one more management gobbledegook feel-good subsidised outside self-improvement thingy. I was wrong. The management team LIVED this, and they made sure that we did too. I gotta say, I was beyond sceptical and made more than a little fun of them and it. But our success as a business was meteoric. And it helped me in my personal life as well. It has colored everything I have done and my life since. It is more than words, and it IS AMAZING when used in a business environment. I have seen it, and done it. I believe. I desperately wish we used it where I work now, but ...

From Stephen R. Covey's eldest son comes a revolutionary new path towards productivity and satisfaction. Trust, says Stephen M.R. Covey, is the very basis of the new global economy, and he shows how trust—and the speed at which it is established with clients, employees and constituents—is the essential ingredient for any high-performance, successful organization. For business leaders and public figures in any arena, *The Speed of Trust* offers an unprecedented and eminently practical look at exactly how trust functions in our every transaction and relationship—from the most personal to the broadest, most indirect interaction—and how to establish trust immediately so that you and your organization can forego the time-killing, bureaucratic check-and-balance processes so often deployed in lieu of actual trust.

From Publishers Weekly Trust is so integral to our relationships that we often take it for granted, yet in an era marked by business scandals and a desire for accountability this book by leadership expert Covey is a welcome guide to nurturing trust in our professional and personal lives. Drawing on anecdotes and business cases from his years as CEO of the Covey Leadership Center (which was worth \$160 million when he orchestrated its 1997 merger with Franklin Quest to form Franklin Covey), the author effectively reminds us that there's plenty of room for improvement on this virtue. Following a touching foreword by father Stephen R. Covey (author of *The 7 Habits of Highly Effective People* and related books), the junior Covey outlines 13 behaviors of trust-inspiring leaders, such as demonstrating respect, creating transparency, righting wrongs, delivering results and practicing accountability. Covey's down-to-earth approach and disarming personal stories go a long way to establish rapport with his reader, though the book's length and occasional lack of focus sometimes obscure its good advice. (Oct.) Copyright copy; Reed Business Information, a division of Reed Elsevier Inc. All rights reserved. "I am happier when I am trusted, and I bet you are too. Covey has done a masterful job teaching that trust is conditioned on our behavior and that we can consciously shift our behavior to deserve trust. This one realization can change your life. This is the best book by a Covey since *7 Habits*." -- Richard Carlson, Ph.D., author of *Don't Sweat the Small Stuff* and *Don't Get Scrooged* About the Author Stephen M. R. Covey Stephen M. R. Covey is cofounder and CEO of CoveyLink Worldwide. A sought-after and compelling keynote speaker, author, and advisor on trust, leadership, ethics, and high performance, Covey speaks to audiences around the world. A Harvard MBA, he is the former CEO of Covey Leadership Center, which under his stewardship became the largest leadership development company in the world. Covey resides with his wife and children in the shadows of the Rocky Mountains. Rebecca A. Merrill Rebecca A. Merrill has served in numerous leadership positions in community, education, and women's organizations. Coauthor of *Connections: Quadrant II Time Management*, she also assisted Stephen R. Covey on *The 7 Habits Highly Effective People*.