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The Psychology of Decision Making


People in Organizations
Second Edition



Foundations for
Organizational
Science
A Sage Publications Series



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Lee Roy Beach, Terry Connolly : The Psychology of Decision Making: People in Organizations (Foundations for Organizational Science) before purchasing it in order to gauge whether or not it would be worth my time, and all praised The Psychology of Decision Making: People in Organizations (Foundations for Organizational Science):

2 of 2 people found the following review helpful. Good Review By Bobby I have a PhD in Management, so caveat emptor on my comments. I found this book to be a good overview of the important theories about decision making.

Examples used to explain the concepts throughout the book are adequate for basic understanding. I was hoping for a little more depth, but depth can be found in the original theoretical writings cited throughout the book. This book, for me, is a nice synopsis. 0 of 0 people found the following review helpful. Over all renting was a good experience. By BethNot an exciting book, but I had to have it for my class. Over all renting was a good experience. 0 of 0 people found the following review helpful. GoodBy Anthony SamawovaThis order met my expectation. I am happy with my order. The book was shipped on time as expected. Very happy

The Psychology of Decision Making provides an overview of decision making as it relates to management, organizational behavior issues, and research. This engaging book examines the way individuals make decisions as well as how they form judgments privately and in the context of the organization. It also discusses the interplay of group and institutional dynamics and their effects upon the decisions made within and on the behalf of organizations.

About the AuthorLee Roy Beach is McClelland Professor of Management and Policy, and Professor of Psychology in the College of business and Public Administration at the University of Arizona. Previously, he served as Vice Dean, Eller College of Business and Public Administration at the University of Arizona. Professor Beach received his PhD in experimental psychology from the University of Colorado and began his professional career as a human factors researcher for the U.S. Navy, followed by service at the Office of Naval Research. After leaving the Navy, he completed two years of postdoctoral work at the University of Michigan before taking a position in the Department of Psychology at the University of Washington, where he moved from assistant to full professor and served as Chair. He has been a Visiting Scholar at Cambridge and Leiden Universities and a Visiting Professor at the University of Chicago. He is the author of over 125 scholarly articles and three books on organizational behavior and human decision making: Beach, L.R. (1998). *Image Theory: Theoretical and Empirical Foundations*. Mahwah, NJ: Erlbaum. Beach, L.R. (1997). *The Psychology of Decision Making: People in Organizations*. Newbury Park, CA: Sage. [FOS series, Second edition in preparation]