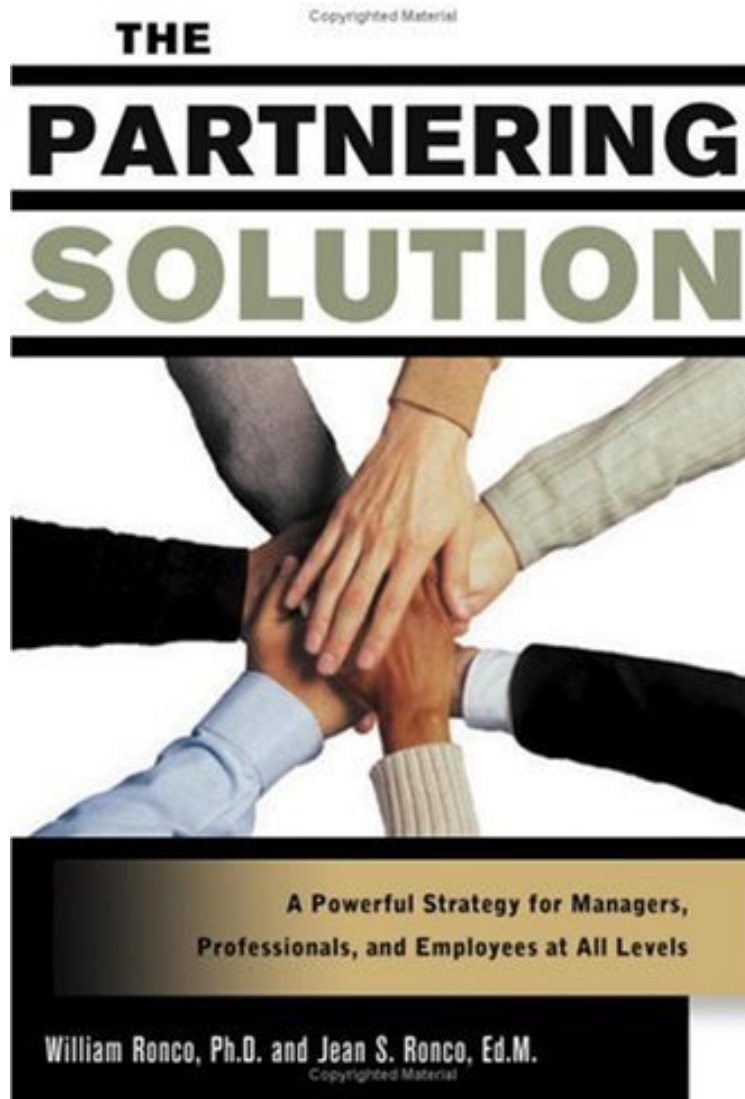


[Read now] The Partnering Solution: A Powerful Strategy For Managers, Professionals, And Employees At All Levels

The Partnering Solution: A Powerful Strategy For Managers, Professionals, And Employees At All Levels

William C. Ronco, Jean S. Ronco
ebooks | Download PDF | *ePub | DOC | audiobook



DOWNLOAD



READ ONLINE

#2127416 in eBooks 2014-12-31 2005-04-30 File Name: B001CUQIEO | File size: 35.Mb

William C. Ronco, Jean S. Ronco : The Partnering Solution: A Powerful Strategy For Managers, Professionals, And Employees At All Levels before purchasing it in order to gage whether or not it would be worth my time, and all praised The Partnering Solution: A Powerful Strategy For Managers, Professionals, And Employees At All Levels:

0 of 0 people found the following review helpful. How to work together instead of allowing your organization to fragment into fiefdomsBy Craig MattesonWilliam and Jean Ronco provide an interesting and workable technique (not

a strategy) for countering the common tendency within organizations to fragment into factions, fiefdoms, and cliques that compete against each other. This internal competition wastes energy and makes accomplishing organizational goals more difficult. They provide a series of meetings, agendas, tools, and communications techniques that help weld your organization into a single partnership of success. The problem I see, however, is that to make this technique work you still have to have enough internal good will and cooperative spirit to put aside self-interest for mutual-interest. If you have that, do you really need this technique? If you don't have it, won't your factions undermine this technique? I am a person who hates the fiefdom approach to corporate life. If you have this problem, as long as it hasn't metastasized, I think this technique can really help. My advice is that if you get someone pushing against it, remove them. It won't take long before others get the message that you are serious. You need to show strong leadership in support of a unified organization, whether or not you want to use this method. Reviewed by Craig Matteson, Ann Arbor, MI 0 people found the following review helpful. Very useful book, well written. By Scott Martin This is a great book. It literally saved our IT department, increasing our partnering effectiveness and preventing our company from outsourcing us. I bought it for everyone in the department, and we used it, chapter by chapter, to make our improvements. Two members of the department have started using the book with non-profit groups they work with, improving communications inside the organizations. I like the book because it's practical, smart and a very good read, too, one of the few management books I've read that's actually written well. The 13th chapter, "Death By Outsourcing," is funny and informative.

The Partnering Solution shows employees and managers at every level how to work together, with a clear method, cutting-edge strategies, and practical tools. It is the first book to show readers how to achieve lasting results in a broad range of applications. Its methods will work equally well for large corporations and professional firms, universities and small groups, outsourcing and strategic alliances, government and voluntary associations.