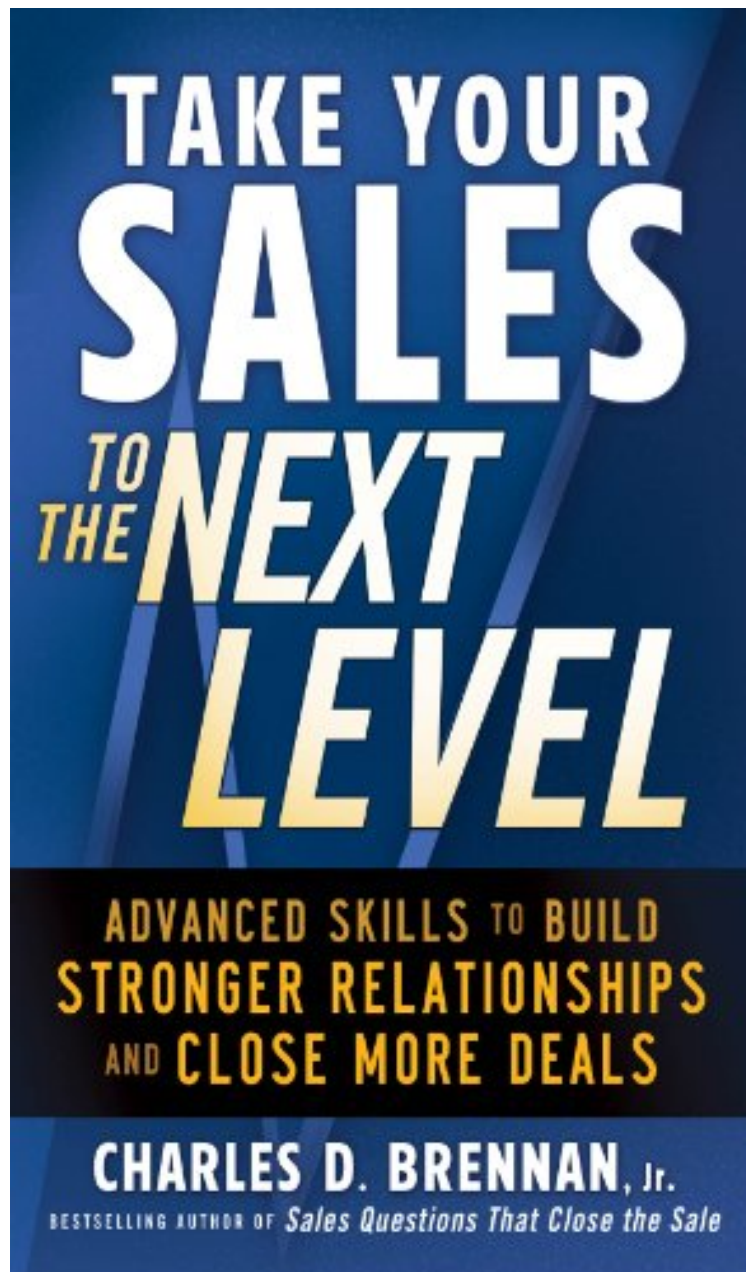


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Take Your Sales to the Next Level: Advanced Skills to Build Stronger Relationships and Close More Deals

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About the Author Charles D. Brennan is president of Brennan Sales Institute, a Philadelphia-based consulting firm that has been providing advanced sales training programs for more than 25 years. He is the author of the bestselling *Sales Questions That Close the Sale* and the award-winning *Proactive Customer Service*.