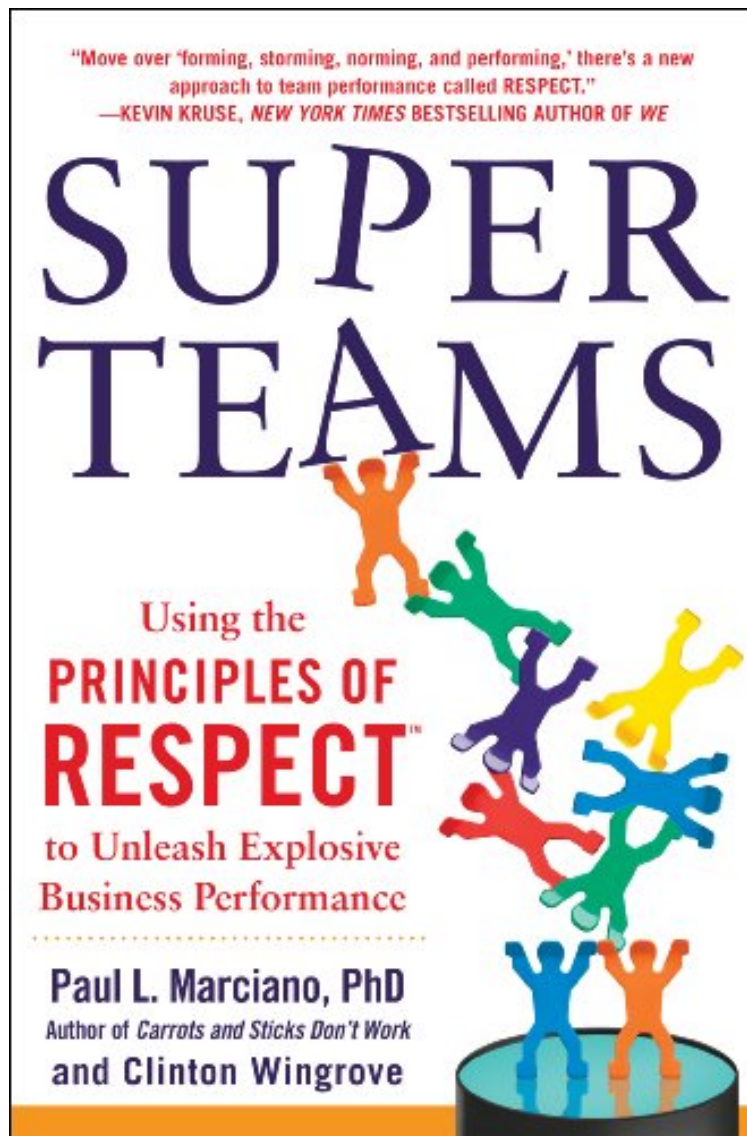


SuperTeams: Using the Principles of RESPECTtrade; to Unleash Explosive Business Performance

Paul L. Marciano, Clinton Wingrove
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Paul L. Marciano, Clinton Wingrove : SuperTeams: Using the Principles of RESPECTtrade; to Unleash Explosive Business Performance before purchasing it in order to gage whether or not it would be worth my time, and all praised SuperTeams: Using the Principles of RESPECTtrade; to Unleash Explosive Business Performance:

3 of 3 people found the following review helpful. The Perfect Follow-Up To Carrots and Sticks Don't WorkBy Philip LaDukeI was provided an advanced, review copy of Super Teams and really enjoyed it; so much so that I immediately

pre-ordered it. Shortly thereafter, I was at a conference and told a colleague about what a terrific book this is and he asked me if, "in a sea of nonfiction that is choked with books on teamwork, is another book really necessary?" After thinking for a moment I told him, no, we don't need ANOTHER book on teams we need different books on teams. That's what SuperTeams is: a different and highly compelling book about transforming groups of individuals not only into teams but into high performance teams that get terrific business results. When I reviewed Carrots and Sticks, I described it as the most important book on Worker Safety of the 21st Century and it isn't about worker safety, and I stand by that assessment. If that is true, that SuperTeams is a close second. In SuperTeams Dr. Paul Marciano (an intellectual powerhouse in his own right) teams with Human Resources guru Clinton Wingrove to create a work that is more applied and instructive than Carrots and Sticks, and that builds on the first book. SuperTeams is like a field manual for putting Carrots and Sticks into place. I keep three books on my desk that I consult often, SuperTeams is one of them. It is a truly important work that anyone who manages people should know and reference; take my advice: buy two, because you will want to keep one close and if you lend one out you probably won't get it back. Phil La Duke [conoclast[...]] Follow me on Twitter @philladuke or @workersafetynet1 of 1 people found the following review helpful. A must read for any business leader owner or manager By David Gibson Just finished reading the super teams book. The title says it all. If you have a team which is most likely not enough for most of us then the next level is developing and having a super team. Paul and Clinton give fantastic tools to make this happen. I bought copies for all our management team players with our organization. 0 of 0 people found the following review helpful. Very good By Robin Barrow As expected. Very good quality

Build Teams That SUPER PERFORM Every Day It may seem impossible at times but you can increase productivity, innovation, loyalty, and retention in your organization dramatically. And it's a lot simpler than you think. In fact, it takes only one thing: RESPECT. Carrots and Sticks Don't Work author Paul Marciano teams up with HR guru Clinton Wingrove to reveal their exciting new system for creating the kinds of teams that transform organizations. The secret lies in developing ordinary employees into highly engaged team members who, in turn, create powerful teams that make exceeding expectations their daily practice. SuperTeams gives you the inspiration, tools, and evidence-based practices you need to kick your teams into overdrive--starting today. The system is composed of seven easy-to-implement elements: Recognition Empowerment Supportive feedback Partnering Expectations Consideration Trust When you fuel your teams with RESPECT, amazing things happen. Employee engagement skyrockets, dormant creativity is unleashed, productivity increases--and profitability soars. Filled with assessment questions, mini quizzes, and hands-on exercises, this engaging guide gives you everything you need in today's workplace--whether it's a small business operating in a traditional setting or a global corporation with team members in several locations. Create a RESPECT-ful culture in your workplace and transform ordinary teams into Super-Teams. PRAISE FOR SUPERTEAMS: "Today we must cultivate creative, productive, loyal, resourceful workforces. Sound impossible? With SuperTeams's original RESPECT Model, you have everything you need to build and motivate an engaged, highly effective organization." -- Marshall Goldsmith, author of the New York Times bestseller What Got You Here Won't Get You There "Practical and valuable. Paul and Clinton provide methods to help create, motivate, and sustain SuperTeams that consistently deliver and exceed customer expectations." -- Michelle Mosolgo, Executive Director Enterprise Programs, Merck "SuperTeams conveys the extraordinary power of the RESPECT Model of team development. It should be read by everyone involved in creating or building teams." -- Herb Greenberg, PhD, CEO and founder, Caliper "Leaders form strategy and create strong and committed teams of talented and motivated people that produce extraordinary business success. Paul and Clinton have covered this critical aspect eloquently in their book. Ignore it at your peril!" -- Roger Phillips, former CEO, Iveco Ford Ltd. "Marciano and Wingrove provide an indispensable guide for all team members and leaders seeking to create a SuperTeam and exceed their customers' expectations." -- Beverly Kaye, coauthor of Love 'Em or Lose 'Em: Getting Good People to Stay

About the Author PAUL MARCIANO, PhD, is the leading authority on employee engagement and respect in the workplace. The author of Carrots and Sticks Don't Work, he earned his doctorate in clinical psychology from Yale University and has worked in the field of human resources for more than 25 years. Marciano's mission is to spread respect in the workplace--and the world. www.PaulMarciano.com CLINTON WINGROVE, executive vice president at Pilat HR Solutions, is a strategic HR consultant specializing in behavior engineering. His career spans work measurement, automation of warehousing and logistics, and over 25 years designing integrated HR processes and technology.