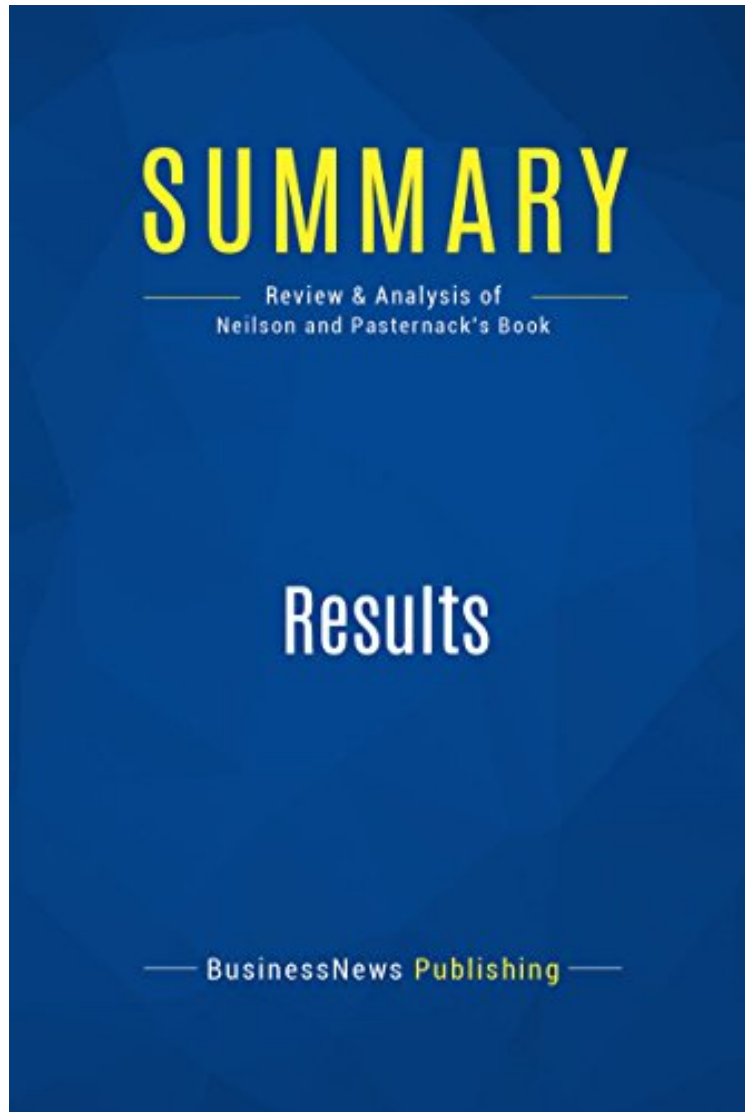


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Summary: Results: Review and Analysis of Neilson and Pasternack's Book

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The must-read summary of Gary Neilson and Bruce Pasternack's book: "Results: Keep What's Good, Fix What's

Wrong and Unlock Great Performance". This complete summary of the ideas from Gary Neilson and Bruce Pasternack's book "Results" shows that in just the same way as DNA forms the basic building blocks of all living organisms in nature, business organisations are similarly built as unique combinations of four basic building blocks: decisions, motivators, information and structure. In their book, the authors explain that whatever an organisation achieves is the combined result of the daily decisions made by the individuals. This summary will teach you how to achieve more by making adjustments and enhancements in the way your organisation makes decisions, shares information, motivates its people and structures itself. Added-value of this summary: **Save time**; **Understand key concepts**; **Expand your business knowledge** To learn more, read "Results" and find out how to get everything right so that your company excels.