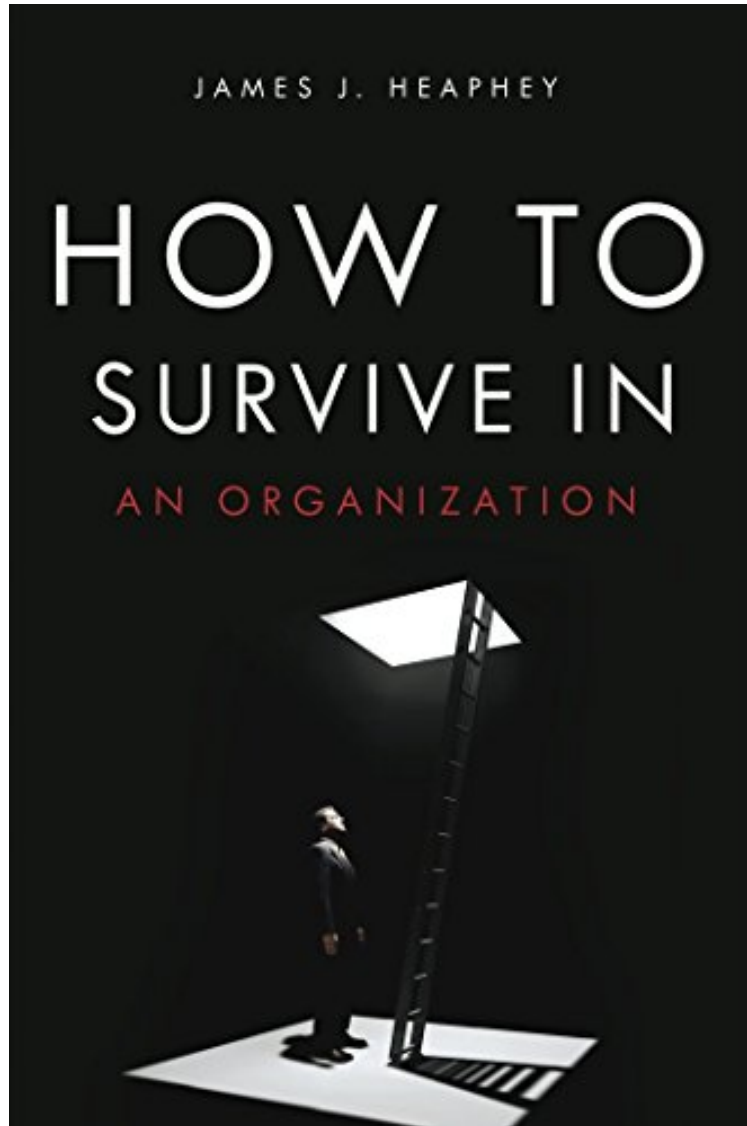


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## How to Survive in an Organization

*James Heaphey*

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**James Heaphey : How to Survive in an Organization** before purchasing it in order to gage whether or not it would be worth my time, and all praised How to Survive in an Organization:

0 of 0 people found the following review helpful. The reality of work lifeBy StapiaI recommend this book to everyone struggling w the reality of politics in the workplace, great eye opening information, highly recommended1 of 1 people found the following review helpful. Finally, an honest book on organizationsBy Peter TrzopHaving met the author, he is a personable, honest and direct person. A contrarian in my opinion, which is a good thing when dealing with issues openly. In his book, he goes into many areas on the realities of corporations and businesses. Heaphey makes it clear

that he is not trying to resolve the issues, but rather allow people a guide to surviving in these environments. This book simply should be must reading for people going into business schools, along with anyone getting a job at a major corporation. Having worked at several larger companies, this book verifies my insights than many managers and leaders simply do not know what they are doing and use various devices to survive. Read this book for some great insights. The author cuts out the PC garbage, along with giving honest feedback to what makes business work in America. Jim, excellent job! 0 of 0 people found the following review helpful. A seminal pick for anyone seeking to make the most of their career. By Midwest Book Review. Understanding one's situation is the first step to achieving excellence. "How to Survive in an Organization" is a guide for those who want to improve their performance at their place of work. With advice on successful management, evaluations, where the power truly lies in organizations, and other elements of success, "How to Survive in an Organization" is a seminal pick for anyone seeking to make the most of their career.

Jim Heaphey unravels the layers of organizational life exposing the myths upon which corporations and organizations rely for their very existence. Examined are the dual myths of management wisdom and performance evaluation. Examined also is the makeup of people in groups and the human condition; the nature of power; and the managerial tactics of manipulation used to control people singularly or in the group. The author presents tactics and strategies for dealing with all of these aspects and more. How To Survive In An Organization is for the realist who is willing to look at organizational life as it really is and is anxious to find a way to survive and succeed.

" a great read... by playing the game the right way you can even thrive under the most repressive of regimes." -- Simon Barrett, Blogger News Network "a great guide for the up and coming young military veteran who wants to enter the business world. In fact, it's a must-read." --The Veterans Reporter, January, 2009 Winner Silver Benjamin Franklin Award --Independent Book Publishers Association From the Publisher How to Survive in an Organization is an unusual book. It charts a never-before course for the "ways and means" of functioning in a large organization, public or private, profit or non-profit. In the world of excessive wordage and visual manipulation called "spin" the imagery often presented in the organization is often illusory bordering on myth. Factor in human behavior, which is not always predictable nor benign, and you have a setting that demands understanding. And as that understanding is presented to you the reader- particularly if you have any organizational experience- your head will nod in agreement and wonder, as you turn the pages Author and Organization Expert James Heaphey brings that understanding to you, by starting with disillusionment. By cutting through the images and concepts and myths presented as corporate and organizational "truths," he presents the real truth to you about organizational structure, its power, and its mythology, in all its nakedness. Then calling on his years of being on the drawing board of organizational design, he offers you the necessary strategies and tactics to cope and succeed. This is a book that will shake and amuse you. With a surgical sense of humor, Heaphey cuts into the concepts that we take for granted as being "truths." You will smile, perhaps even laugh, when he presents you with the realities you never saw previously. It is the ultimate book about organizational power and structure, how to deal with it and how to hook into it, by an individual who consulted on structure for some of the largest organizations in the world. From the Author Think of this book as being like a jungle survival guide. There are things you must learn about being in a jungle: such as never run from a jaguar, walk toward it shouting and clapping your hand, always run from dangerous snakes and stay away from most insects. There is no shortage of jaguars, snakes and insects in organizations; however, unfortunately for you, they disguise themselves better. Most people learn about these things as they try to maintain their composure forty or more hours a week. The longer they've been at it, the more, I believe, they will nod in agreement as they turn the pages of the book. Organizations are probably more like jungles these days because of the white-water economy; however, all organizations - public or private, not-for-profit, religious and military- have always been a survival game. This book helps guide you through your jungle safely. How much it helps depends, of course, on you, on how much you can embrace the strategic principles and how much you can adopt the tactics recommended.