

(Library ebook) How to Sell Anything on eBay... And Make a Fortune (How to Sell Anything on Ebay Make a Fortune)

How to Sell Anything on eBay... And Make a Fortune (How to Sell Anything on Ebay Make a Fortune)

Dennis L. Prince

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The Bestselling Guide to Big eBay Sales

How to Sell Anything on **eBay**... and Make a Fortune!



*Revised and
Expanded*

Dennis L. Prince, bestselling authority on eBay

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Imagine opening a store...and more than 150 million people showing up. That's the power of selling on eBay. More than 100,000 people have used the first edition of *How to Sell Anything on eBay...and Make a Fortune!* to make their fortunes. Now the fully revised second edition shows you how to navigate the new site design, revised fee structures, and most importantly, how to reach the increased number of registered users—from 50 million to 157 million! You'll learn about the newest ways to make it big, including: A list of current fee structures and tips on how to make the most money Updated "screen shots," detailing how to navigate through eBay's redesigned Web site Revised policies, and ways to dodge possible pitfalls Money-making ideas for your auction

From the Back Cover
Imagine having a garage sale or opening a store...and 50 million people show up. That's the power of selling on eBay. Whether you want to supplement your income, extend a retail business, or create a fulltime job from home, *How to Sell Anything on eBay . . . and Make a Fortune!* gives you everything you need to get wise, get started, and get rich. Dennis Prince is an online auction expert who reveals the tricks to selling with great success. This easy-to-follow guide takes you step-by-step through every stage of the online selling process. Entrepreneurs receive proven strategies for landing high bids and making happy customers. Learn how to: Get registered and set up your About Me page Choose the best time of week for the strongest sales Phrase auction listings in enticing ways Pick the items that bring the biggest price Deal with people who don't pay Understand shipping methods Push profits with sharper digital photos Deal with international customers Set up a storefront Website for customers to reference "e-bay--#1 Rated Work At Home Business Opportunity!--PC Magazine
About the Author
Dennis L. Prince is the author of several popular books on online auctioning and numerous articles on the subject that have appeared in *Entrepreneur* and *BottomLine* magazines as well as on *Auctiva*, *Collector Online*, *ZDNet*, and *Auction Watch*, which named him one of the "Top 10 Online Auction Movers and Shakers."