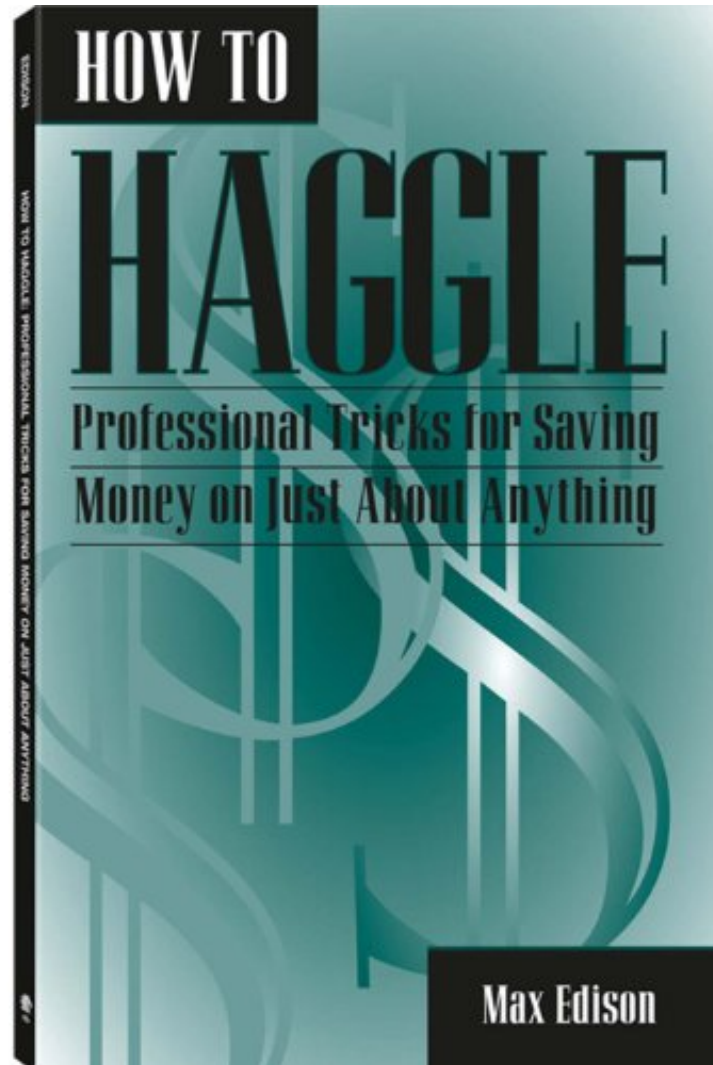


(Free download) How to Haggle: Professional Tricks For Saving Money On Just About Anything

How to Haggle: Professional Tricks For Saving Money On Just About Anything

Max Edison

ebooks / Download PDF / *ePub / DOC / audiobook



DOWNLOAD



READ ONLINE

#2831914 in eBooks 2001-05-01 2001-05-01 File Name: B00IO1V10 | File size: 68.Mb

Max Edison : How to Haggle: Professional Tricks For Saving Money On Just About Anything before purchasing it in order to gage whether or not it would be worth my time, and all praised How to Haggle: Professional Tricks For Saving Money On Just About Anything:

1 of 1 people found the following review helpful. A BASIC GUIDE TO PRICE HAGGLINGBy Brent J. RobersonLike the title suggests this book about how to haggle over prices and (hopefully) save some money. While there are suggestions I thought where questionable as for as ethics and morals go (and wouldn't employ them because of that), there are good tips and techniques to be had that anyone can apply. It all boils down to knowing when and where to haggle and having the nerve to try. One of my personal experiences is that I bought a photographer's vest to

use for concealed handgun carry at a gun show some time ago, the asking price was \$60, but I asked and came away with the vest for \$45! The moral of the story is it never hurts to try; the worst that can happen is someone might say no. All in all this book is good basic guide, just remember to be honest, respectful, know when to walk off, and remember if you never ask the answer is always no. Good luck. 6 of 6 people found the following review helpful. Interesting point of view, but not very informative. By T. Garrison This book was written by a pawn-shop owner, and I believe the author provides a good summary of how haggling works from that point of view. A substantial portion of the book is spent explaining how to appraise diamonds and firearms, which does eventually relate back to the main theme, but seems superfluous and added merely as filler. With a book less than 60 pages, filler material is most unwelcome. I read the book cover to cover in about 20 minutes, and it felt more like reading a high-school essay on pawn-shops than a book about human nature. 2 of 2 people found the following review helpful. Maybe common knowledge. By Stacey S. I bought this book for my husband who is the ultimate bargainer. He always wants to get a better deal than anyone else. It would have been the perfect gift if it had some more useful information. After reading it, I didn't come out with any new information, and neither did my husband. It also had some explicit words. Not very happy with it.

Let the fine art of haggling save you hundreds of dollars on everything from stereos, TVs and guns to jewelry, cars and real estate. Old pro Max Edison walks you through the psychology of negotiation, special precautions to take before you buy or sell anything, how to build your case for the best possible deal and more.