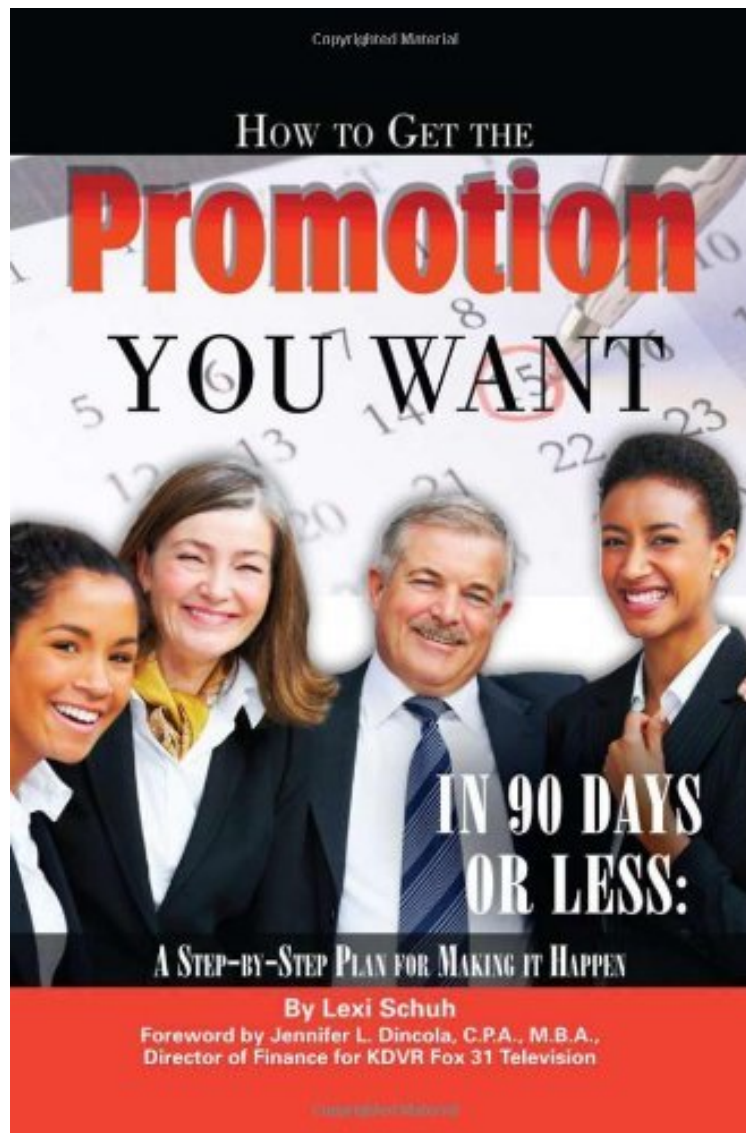


(Pdf free) How to Get the Promotion You Want in 90 Days or Less: A Step-by-Step Plan for Making It Happen

## How to Get the Promotion You Want in 90 Days or Less: A Step-by-Step Plan for Making It Happen

*Lexi Schuh*

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**Lexi Schuh : How to Get the Promotion You Want in 90 Days or Less: A Step-by-Step Plan for Making It Happen** before purchasing it in order to gauge whether or not it would be worth my time, and all praised How to Get the Promotion You Want in 90 Days or Less: A Step-by-Step Plan for Making It Happen:

1 of 1 people found the following review helpful. The message is: You're not entitled, but...By Margaret WayI approached this book with some reservations, because the introduction combines poor grammar and mixed metaphors

(how does a bee climb a ladder and sizzle?), but this was my mistake, because right from the start the author has the right attitude - waking up the employee from dreams of "entitlement". Throughout the book, the emphasis is what the employee must do to earn promotion. Look for opportunities proactively, improve your performance, analyze the work you do, and continue to learn and grow. Basically the book concentrates on building a sense of responsibility and self-awareness in a generation of workers who grew up thinking they were entitled to a gold star just for turning up. While this approach may seem uncompromising, the author obviously has plenty of experience, and she combines a slightly preachy tone with good practical advice. While she emphasizes the value of integrity in your work and your office relationships, she also deals with the down-to-earth necessities of personal appearance and a pleasant manner. Perhaps the best chapter is the one on communication. The author points out that technology has done major damage to our skills in writing, and that texting style is not suitable for office memos and letters. The chapter begins in abstract theory, but it makes you think about recent conversations you have had with co-workers and replay them in your head. She points out that we communicate through more than words - through physical appearance, the objects we take to work (whether the jewelry we wear, the photos we put in our office, or the coffee cup we use), and through actions and body language. Overall, the book is a mixture of good principles and practical advice, and the worker who follows through on the 9 weeks of thinking and working on his or her performance will very likely become the worker who achieves a promotion.

0 of 0 people found the following review helpful. You're Not Entitled By Patricia Maulding Perhaps the singular most important thing that I took away from the book, "How to Get the Promotion You Want in 90 Days or Less: A Step-by-Step Plan for Making It Happen" is that the very attitude standing in your way just may be conflicting with the years of experience that form the basis of why you deserve one most. The fact is that any promotion is attained by earning it, rather than entitlement. The author brings this concept to the table several times, with varying degrees of success, but makes the overall point one well worth remembering. Just because you have put in your time at a particular job does not mean you have the right to be promoted. Overall, this encompassing guide covers the basics and provides several good tools for promotion including self assessment, keys to negotiating salaries and overcoming obstacles. The book contains a very comprehensive plan that is divided into a self paced twelve week program that would speak to any audience of any status who is looking to advance in their profession. Helpful assessments of the topics include the week's checklist at the beginning of the chapter and bullet point summaries at the end of each chapter. One of the areas that stood out the most for me included the first chapter, which deals with analyzing yourself and capitalizing on your strengths. It calls for complete honesty as posed by questions that make you delve into not only what kind of worker you are, but what kind of person that you are. Another area to pay close attention to was the chapter 6 offerings. Chapter 6 features a simple and direct guide to self branding, which is a useful and often under looked concept for those seeking employment. Throughout the book, the author stresses the importance of self-reflection to be your absolute true self thus showing the world your marketable best. Cultivating and promoting your authentic self is the emphasis in this very easy to read and valuable book.

0 of 0 people found the following review helpful. If you want it, earn it By Andrew Kardon "How to Get the Promotion You Want in 90 Days or Less" by Lexi Schuh isn't a magic-bullet approach to climbing the corporate ladder. There's no entitlement. What the book does, and it does it well, is offer some extremely practical tips for setting you up to earn that promotion. Through a step-by-step plan, you'll lay out some very specific goals and learn how to achieve them to the best of your ability. My favorite part of the book are the weekly checklists at the beginning of each chapter, which run down your immediate goals. It helps keep the big picture in focus while you hack away at the current issues. The Possible Pitfalls sections also show off loads of missteps many employees can take to hurt their chances of a promotion. All in all, Schuh's book offers some extremely helpful insights into paving a positive path for yourself. Set your goals, do the work, prepare yourself, and there should be nothing standing in your way!

Millions of people are unhappy with their current jobs. They either do not feel like they are properly appreciated or feel that they could do much better. A recent USA Today poll found that only one in ten people actually feel important in their job. In actuality, the number may even be lower than that, as it does not take into account people who aspire to being promoted or feel that they could perform better at their current position. Many people agonize over whether they should and how they can go about landing the promotion that will allow them to feel better about their job and their position in the world. In this groundbreaking book, you will discover not only how to move from desire to action, but how to pass from each step to the next without making any major mistakes. The process of earning and then requesting a promotion can be a complex one, meaning you need the best possible resources at your disposal before you make any decisions or have any conversations. In this book, you will learn how to start analyzing your own performance at work. Are you as productive as your peers? Do you have a reputation that you must live up to or overcome to be in the right position to request that promotion? What do you need to do to earn the promotion that you know you deserve? These are all vital questions that every employee must be able to ask and find the answers to in order to successfully get that promotion and this book will provide solutions to each and every one of them. Through hours of interviews with hiring managers and professionals, we have been able to compile a complete guide to everything your employer looks for when deciding whether you deserve a promotion. Learn which traits your boss values highest, what days of

the week and times of day are best to ask for a promotion, and when not to approach your boss. Learn how to have the conversation and prepare yourself in terms of job performance before you ask for the raise. Learn what you can do after you receive a promotion to continue your rise to the top, and in a special chapter on the top ten reasons promotions are denied, learn why it is that so many people are rejected. If you are seeking a promotion or the next major step in your career, it is vital that you know what to expect, what your employers look for, and what to avoid doing in order to land that new position. This book guides you through every step of the process and ensures you are ready on day one to pick up your new position and run with it. Atlantic Publishing is a small, independent publishing company based in Ocala, Florida. Founded over twenty years ago in the company president's garage, Atlantic Publishing has grown to become a renowned resource for non-fiction books. Today, over 450 titles are in print covering subjects such as small business, healthy living, management, finance, careers, and real estate. Atlantic Publishing prides itself on producing award winning, high-quality manuals that give readers up-to-date, pertinent information, real-world examples, and case studies with expert advice. Every book has resources, contact information, and web sites of the products or companies discussed. This Atlantic Publishing eBook was professionally written, edited, fact checked, proofed and designed. The print version of this book is 288 pages and you receive exactly the same content. Over the years our books have won dozens of book awards for content, cover design and interior design including the prestigious Benjamin Franklin award for excellence in publishing. We are proud of the high quality of our books and hope you will enjoy this eBook version.

How to Get the Promotion You Want in 90 Days or Less is a first-rate, comprehensive how-to book. Author Lexi Schuh knows the intricacies of the corporate landscape from A to Z and provides the reader with the tools needed to navigate these tricky waters. Her specific and practical advice holds true in today's ever-changing work environment. As a Career Coach with a long history in corporate human resources, I see this book as a straightforward guide with real world advice on how to get that promotion. --Joy J. Martin Life Career Change Coach. Smartly written with a step-by-step action plan that is so easy to follow! Each chapter is power packed with smart strategies, checklists, and case studies to help professionals fast track their careers! A must read for anyone who wants to step up the career ladder. Sherri Thomas Author of Career Smart - 5 Steps to a Powerful Personal Brand --Sherri Thomas With 15 years of managerial experience, I can tell you a common conundrum exists in many organizations. As an employee, you want responsibility, ownership, good compensation, and, therefore, job satisfaction. As a manager, you want smart, capable, and reliable people who can get their job done and allow you to focus on other facets of your own job and performance. Yet, this kind of synergistic relationship is a rarity in many places of work. Why is it seemingly so difficult to make this beneficial match? There are myriad pitfalls preventing a mutually beneficial, successful placement of capable staff in key positions. As an employee, you may be in a job that you do not enjoy, and it shows. You may find yourself in a position you are just not good at, and you need to consider aligning your skills with a more relevant position. Too often, employees mismatch their perception of stellar performance with the actual needs and bias of their supervisor. When asked, your supervisor may have less-than-flattering comments about you or list some annoying traits of yours, whether deserved or not. If you find that you do not like to be assertive and proactive in your job duties, you may be shocked to realize it translates to your boss that you are somewhat unreliable. Often, you are a good but unrecognized employee. You may not know what steps you can take to have your performance acknowledged. The road to receiving the promotion you want and deserve can be fraught with peril. Over the years, in my work there has been no shortage of workplace circumstances from which to draw examples of career-eliminating moves or just career-stagnating moves by many employees. More positively, I also reminisce about those dream employees, the ones you can rely on to take care of business in a happy and responsible manner. These are the ones for whom you enthusiastically answer Yes! when asked, Would you hire this employee again? Managers give promotions to those employees when they can, recognizing their stellar employee's success will make them successful too. My relationship with the talented author of this book has blossomed outside our respective work experiences. Over the last 10 years, I have grown to love her brilliant mind. We have shared a fascination with the behavior of people and often share stories of the various workplace mishaps, blunders, success stories, and tales of either amazingly ridiculous or occasionally clever and efficient coworkers, bosses, and employees we have experienced on our respective paths. Years of observation, experience, and research has led the author, Lexi M. Schuh, to a bright and talented examination of workplace pitfalls preventing you from achieving the job satisfaction you desire by becoming the employee every manager is salivating to hire. Her book, How to Get the Plan for Making It Happen, is comprehensive yet simple in its elegant implementa --Jennifer L Dincola CPA, MBA With 15 years of managerial experience, I can tell you a common conundrum exists in many organizations. As an employee, you want responsibility, ownership, good compensation, and, therefore, job satisfaction. As a manager, you want smart, capable, and reliable people who can get their job done and allow you to focus on other facets of your own job and performance. Yet, this kind of synergistic relationship is a rarity in many places of work. Why is it seemingly so difficult to make this beneficial match? There are myriad pitfalls preventing a mutually beneficial, successful placement of capable staff in key positions. As an employee, you may be in a job that you do not enjoy, and it shows. You may find yourself in a position you are just not good at, and you need

to consider aligning your skills with a more relevant position. Too often, employees mismatch their perception of stellar performance with the actual needs and bias of their supervisor. When asked, your supervisor may have less-than-flattering comments about you or list some annoying traits of yours, whether deserved or not. If you find that you do not like to be assertive and proactive in your job duties, you may be shocked to realize it translates to your boss that you are somewhat unreliable. Often, you are a good but unrecognized employee. You may not know what steps you can take to have your performance acknowledged. The road to receiving the promotion you want and deserve can be fraught with peril. Over the years, in my work there has been no shortage of workplace circumstances from which to draw examples of career-eliminating moves or just career-stagnating moves by many employees. More positively, I also reminisce about those dream employees, the ones you can rely on to take care of business in a happy and responsible manner. These are the ones for whom you enthusiastically answer Yes! when asked, Would you hire this employee again? Managers give promotions to those employees when they can, recognizing their stellar employee's success will make them successful too. My relationship with the talented author of this book has blossomed outside our respective work experiences. Over the last 10 years, I have grown to love her brilliant mind. We have shared a fascination with the behavior of people and often share stories of the various workplace mishaps, blunders, success stories, and tales of either amazingly ridiculous or occasionally clever and efficient coworkers, bosses, and employees we have experienced on our respective paths. Years of observation, experience, and research has led the author, Lexi M. Schuh, to a bright and talented examination of workplace pitfalls preventing you from achieving the job satisfaction you desire by becoming the employee every manager is salivating to hire. Her book, *How to Get the Plan for Making It Happen*, is comprehensive yet simple in its elegant implementation. She has masterfully covered the successful traits and actions of a happy, motivated, productive employee. She does this while expertly guiding you away from the pitfalls and obstacles in your path to satisfaction, good compensation, workplace happiness, and the promotion you desire. She has presented you with a weekly road map for success in a manner that allows you to move forward quickly and gives you tools you can start to implement immediately. As a seasoned manager and employee myself, I can attest that the steps outlined in this book will work to help you find the success and happiness you desire and deserve. I would be glad to hire and place my trust in any person who exhibits the traits the author has outlined in this book. Good luck and best success! --Jennifer L Dincola CPA, MBA  
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