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High Performance Teams: How to Make Them Work

Marc Hanlan
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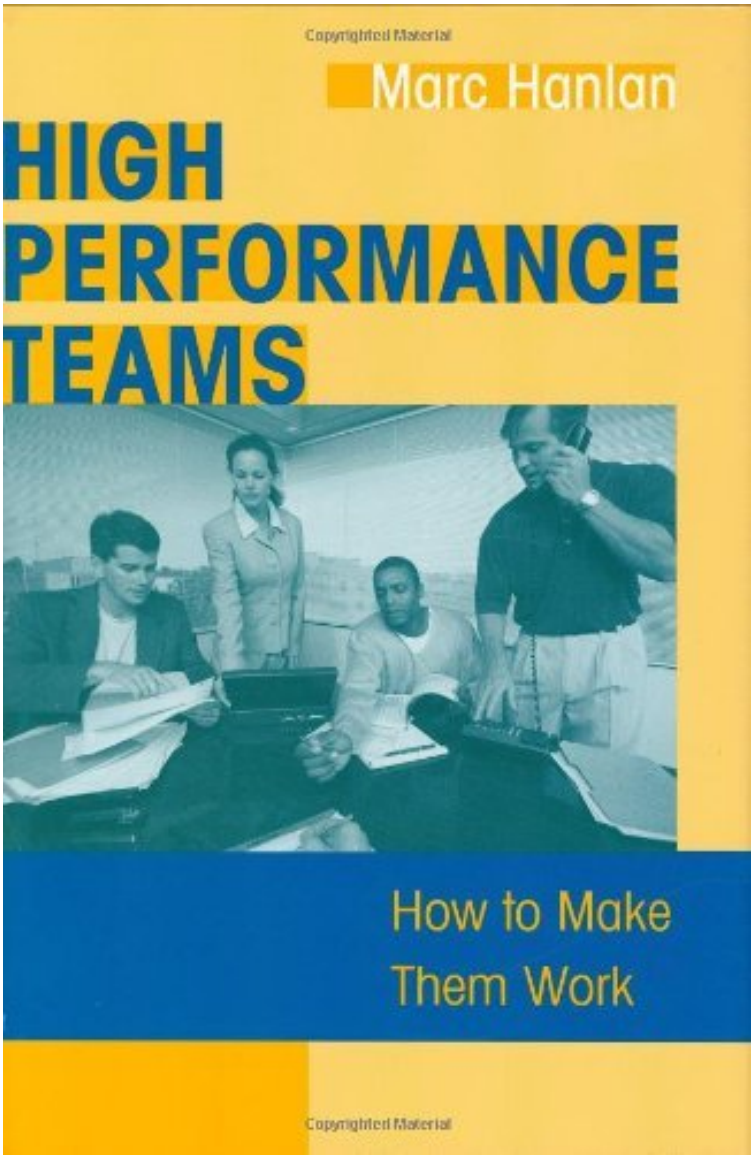

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Marc Hanlan : High Performance Teams: How to Make Them Work before purchasing it in order to gage whether or not it would be worth my time, and all praised High Performance Teams: How to Make Them Work:

1 of 2 people found the following review helpful. Five StarsBy maria gomezAwesome!!!5 of 5 people found the following review helpful. A High Performing Book on High Performing TeamsBy Creative ConsultantAs someone familiar with High Performance Work Teams (HPT) and what it takes to achieve rapid breakthrough results of 50% or better in customer, shareholder, employee, and operational value - all at the same time- I consider High-Performance Teams: How to Make Them Work a must-read. Currently, everyone who does business and organizational consulting

uses the phrase High Performance, but this is the real deal when it comes to bona fide HPTs.Hanlan's book is densely packed with information and examples of what works and what doesn't work when developing High Performance Work teams. It gives a history and addresses the theoretical underpinnings of HPTs. But it also explains how to create High Performing Teams and organizations, step-by-step.High-Performance Teams: How to Make Them Work could accurately be described as a handbook for those who want to successfully lead and support teams.1 of 1 people found the following review helpful. Outstanding, Spot-on and InsightfulBy ArthurI met and worked with Marc on a project last Fall. He is one of the thought leaders within the industry. First, I found the book spot-on. Second, it is on the mark for ODC professionals with guidance. I feel that is a must read and highly recommend the book!

A popular maxim states that the only constant in business today is change. Whether the result of growth opportunities, new competition, technological advances or other internal and external factors, every business enterprise must manage change. Since the 1980s, companies have experimented with a method for driving changeHigh Performance Teams (HPTs), work teams that achieve a quantum leap in results in less than a year. Drawing from over 25 years of experience with HPTs, Marc Hanlan traces their history in a wide variety of industries, analyzes the key factors that contribute to successor failureand offers a comprehensive guide to building and managing them successfully.Featuring dozens of case examples and a detailed template for translating plans into action, High Performance Teams shows you how to: prepare the organization, select team leaders and members, set goals, accelerate development times, overcome obstacles, and measure results. Including an extensive bibliography and glossary of key terms and concepts, High Performance Teams will become an indispensable resource for business executives and owners, team leaders and members, and facilitators, trainers, consultants, and coaches. For shareholders, customers, and students of organizational behavior, High Performance Teams offers unique insight into the dynamics of breakthrough business performance.