

(Download ebook) All Hands On Deck

All Hands On Deck

Peter J. Boni

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ALL HANDS ON DECK

Navigating Your Team Through Crises,
Getting Your Organization Unstuck,
and Emerging Victorious



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Peter J. Boni : All Hands On Deck before purchasing it in order to gauge whether or not it would be worth my time, and all praised All Hands On Deck:

1 of 1 people found the following review helpful. Stephen W. Craig, Esq. By Naima Sheal had the privilege of working with Peter Boni early in my career and was influenced strongly then by the clarity he brought to his approach to business. His lessons then and now served me well during several stints as an entrepreneur and CEO of numerous information, financial and legal services businesses. While Peter's successes lie largely in his ability to "keep companies off the rocks and right their course, his insights and advice and the lessons in this book

will serve all business leaders well. Peter has the ability to distill complex and difficult matters into a sensible and simple synthesis. And so it goes with "All Hands on Deck";...this book is no exception. Easy to read and intriguing case studies make the lessons imparted interesting, exciting and real. Whether you are "Kedging" or simply seeking to run a tight ship, this book is a must read for any executive interested in executing in a high powered way. Stephen W. Craig, Esq. Principal BCHT Holdings, LLC 1 of 1 people found the following review helpful. Peter could not have picked a better title. He clearly tells his reader how to ... By MJ Burke In choosing to name his book, ALL HANDS ON DECK, Peter could not have picked a better title. He clearly tells his reader how to identify, organize and solve a myriad of problems. He offers no easy one, two, three pathway to success. The ABC's Peter suggests are designed to offer an approach that is applicable to many situations both in and out of the business world, for it all involves TOTAL involvement to the desired end. What he gives the reader is not information that can be poured into an empty head and later recalled, but rather a way to move forward that can apply in most managerial situations. He emphasizes that a true TEAM approach to resolving issues is vital to success. Peter's role in all of this is not easy--it is not easy to make use of the many variables present in individual personalities. He works hard at what he did and does. ALL HANDS ON DECK is a very readable guide for everyone, be that someone a novice or an aged old veteran. Thank you for this book, Peter. M.J. Burke, Educational Administrator-Retired 0 of 0 people found the following review helpful. A must read for all leaders, consultants, and anyone who wants the inside view of positive leadership in turbulent waters. By Lew Peter Boni is an instinctual leader with enormous insight into what it takes to work in the constantly changing and challenging work environment. He has put together a simple and complex model of leadership in turbulent times that draws on great and various experience and what other experts in many fields have discovered and studied over the decades. The very real cases he has brought together in this book, described by the CEO's of the organizations, make Peter's model and the realities and best practices of leadership come to life. He is one of those leaders and his story is enlightening. Each of the leaders share their personal and professional stories that brought them to where they were when they took over an organization in crisis and brought it to a better place with very real and positive results. I applaud Peter for the book, his contributions, his willingness to share his expertise, and the gift he has given us all through this book. I recommend it to all leaders and people who help leaders as well as anyone who wants insight into what it takes to be at the helm of a ship that has gone aground or is about to.

"Your best career opportunities often come out of chaos and failure. In All Hands on Deck, Peter Boni has given us the perfect playbook to recognize these opportunities and, more importantly, take advantage of them." — Matt Audette, CFO, eTrade "In a thoughtful but highly readable manner, Peter makes what he has mastered over decades of achievement accessible to others. This is the go-to read for anyone who has the courage and passion to want to lead transformative change." — Leslie E. Mitts, Practice Director, The Wharton School, University of Pennsylvania "With All Hands on Deck, Peter Boni has given us a timeless guide to navigating the challenges of organizational change in today's ever more turbulent seas. He provides us with powerful reflections from six change leaders representing a broad array of settings, embeds their work and his career in an easy-to-use framework, and takes us through the critical details of execution that spell success or failure for any change effort. A must read for anyone commencing a significant change effort!" — Len Schlesinger, Baker Foundation Professor, Harvard Business School, President Emeritus, Babson College "All Hands on Deck delivers a simple, powerful, three-step process to solve the most complex of organizational challenges. If you want to know how to set your team up for successful execution, use this wonderful book as your tool!" — Steve Chandler, author of 100 Ways to Motivate Others How do you take an underperforming unit—team, department, office, or company—that has run aground and get it moving forward? In All Hands On Deck, Peter J. Boni shows any leader or aspiring leader exactly what to do. Following his advice, recognition and rewards come quickly. It even allows leaders without an MBA or Ivy League education to leapfrog over those who have superior credentials or stronger ties to the old boys' network. Peter's own career is the best illustration of his methods. A former special operations infantry officer and decorated combat veteran, Boni became a high-tech CEO of a wide variety of companies during a 30-year business career, leading many of them through the varying stages of growth, maturity, trouble, and renewal. Boni shows you how to use his scars of experience to rapidly advance your own career. Through his own experiences and detailed case studies, All Hands On Deck clearly illustrates how to: Create your plan and gain the buy-in of critical constituents Kick off the plan boldly, with your team completely aligned to achieve its critical success factors Execute the plan, overcome obstacles, and produce stellar, recognition-worthy results

"During his four-decade career, debut author Peter Boni has specialized in turning companies around. In All Hands on Deck, Boni admirably walks the reader through the phases and steps of the process, using both historical and contemporary examples to support his premise that disruption creates 10 times (10x) the opportunity to advance. Kirkus "With All Hands on Deck, Peter Boni has given us a timeless guide to navigating the challenges of organizational change in today's ever more turbulent seas. He provides us with powerful reflections from six change leaders representing a broad array of settings, embeds their work and his career in an easy-to-use framework, and takes

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"Peter's thoughtful memoir offers insights and guidance on embracing opportunities and leading organizations to success."--Maria T. Pinelli, Global Vice Chair, Strategic Growth Markets at EY (formerly Ernst Young); Chair, Network for Teaching Entrepreneurship

"*All Hands on Deck* delivers a simple, powerful, three-step process to solve the most complex of organizational challenges. If you want to know how to set your team up for successful execution, use this wonderful book as your tool!"--Steve Chandler, author of *100 Ways to Motivate Others*

"An interesting, informative and real-life look at corporate situations going off course and the opportunities that are available for the intrepid entrepreneur/leader to move forward in spite of seemingly insurmountable odds. *All Hands on Deck* reads like a ship's log on a high seas adventure of adversity and triumph. It serves as a great instruction manual for dealing with stormy weather. Peter Boni captures the spirit of the risk-taker in uncharted waters. His own experiences and the stories he documents are instructive and inspiring for entrepreneurs/managers/leaders dealing with inevitable change, adversity and yet, determined to find opportunity and move forward."--J. Thomas (AKA Tucker) York, Jr., Managing Director, Goldman Sachs Group

"Peter Boni has distilled his long experience and hard-won wisdom into a good read, a useful educational tool and a sensible framework for disciplined day-to-day execution. He breaks the big job of leading successfully into bite-sized chunks that any conscientious leader can execute." --Alfred R. Berkeley, President Emeritus, NASDAQ Stock Market, Inc.

"*All Hands on Deck* provides the reader with authentic and candid stories by inspirational leaders who have transformed businesses, nonprofits and academic organizations. A must read for those who value an introspective appraisal by leaders on their journey in navigating adversity and crises, while being humble enough to share their flaws in decision making and lessons learned." --Lorraine Lavet, Senior Client Partner, Korn/Ferry International

"Listen up my hardy's, these ABC's may very well put your team in the most favorable winds. This is all about clear principles that work in trying times --a good read. Directors would be thrilled to have these skills in their organizations." --Ken Daly, President CEO, National Association of Corporate Directors

About the Author Peter J. Boni has advanced by tackling tough assignments to reposition organizations that have run aground. During his career, he added \$5 billion of value as a CEO, Fortune 500 executive, consultant, director, and venture capital investor. Twice cited in Ernst Young's Entrepreneur of the Year competition, he has been featured in the Wall Street Journal and Investor's Business Daily and commented for CNBC, TheStreet.com, and Fox Business. Drawing from real-world business and military experience, he has refined a three-phase leadership process to advance careers and guide organizational teams through troubled waters. Boni resides in the Philadelphia area and sails in his native Cape Cod, Massachusetts. The author will be donating a portion of the proceeds for this book to the nonprofit Network for Teaching Entrepreneurship (NFTE).